



HILE CONTROLS OF ALABAMA, INC.

311 Applegate Parkway

Pelham, AL 35124

<http://www.hilealabama.com>

Position: Inside Sales, Birmingham Area

Hile Controls of Alabama, Inc. is a locally owned Industrial Manufacturer's Representative Firm that has been in business since 1980. We represent various valve, analyzer, instrumentation and process control manufacturers who expect us to further their industrial market share. Our outside Sales Engineers work with plants, manufacturing, engineering consultants, OEMs and government facilities on their technical problems and applications; finding the best solution for our Customers. Our Inside Sales personnel ensure quality customer service by efficiently and professionally handling customer quotes and orders. Check out our web site for more information on Hile Controls of Alabama, Inc. and the manufacturers we represent in Alabama, Mississippi and the Florida Panhandle.

We are interested in an attentive, technically skilled, high energy and motivated individual to work with us. Please contact us if you are interested in continuous learning, personal growth, assisting others with problem solving, having fun at work and ready to apply the skills you have developed through your college training.

Some specifics of the position available are as follows:

- Curiosity and a strong customer service attitude are a must
- Excellent math, reasoning and problem solving skills are required
- Inside Sales requires excellent listening and full line selling skills, close attention to detail and the realization and follow through on priorities
- Position includes on-going training through manufacturer sponsored classes, on-site training at our Pelham, AL office and working with our Sales Engineers in the field
- Travel to manufacturer sponsored training classes will be required
- Prefer an Engineering degreed professional interested in the opportunities and challenges offered with a sales and problem solving career
- With a dedication to learn and desire to progress the Inside Sales position will develop into an Outside Sales position and territory
- Health Insurance, 401-K Plan, Vacation and Holidays are offered

To find out more about Hile Controls and the opportunities we offer, please send your resume to:

Hile Controls of Alabama, Inc.

Attn: Catherine M. Andrews

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311 Applegate Parkway

Pelham, AL 35124

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